



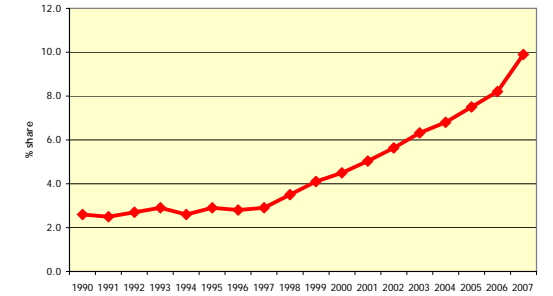
ACEA

New Passenger Car Registrations in W.Europe

Breakdown by Specifications: Share of 4x4 (%)

4x4 (%)	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007
AUSTRIA	7.1	6.0	6.0	5.9	4.9	5.7	6.6	6.5	5.5	6.5	6.9	6.6	7.9	8.8	10.3	12.5	13.6	15.3
BELGIUM	1.8	1.9	2.4	2.6	2.3	2.2	1.9	2.0	2.3	2.7	2.7	3.3	4.2	4.7	5.1	5.1	5.6	6.5
DENMARK	0.4	0.3	0.2	0.2	0.2	0.1	0.4	0.5	0.5	0.7	0.7	0.8	1.2	1.5	2.0	2.5	4.2	3.3
FINLAND	4.8	4.6	3.9	1.9	0.5	0.9	1.1	1.4	2.2	2.5	3.1	3.0	3.8	4.8	6.1	8.6	11.1	13.3
FRANCE	1.1	1.1	1.1	1.2	1.3	1.5	1.5	1.8	2.1	2.9	3.5	4.1	4.5	5.1	5.6	6.3	6.5	7.2
GERMANY	3.2	2.7	3.2	3.6	3.0	3.5	3.1	3.1	3.6	4.4	5.0	5.5	6.2	7.1	7.7	8.0	9.1	10.5
GREECE									4.6	5.9	5.6	5.2	7.3	10.6	10.2	10.3	10.6	11.0
IRELAND	0.1	0.1	0.2	0.9	1.1	1.2	0.8	1.1	1.8	2.0	2.5	3.4	4.0	4.5	5.5	6.4	6.8	7.3
ITALY	3.1	3.2	3.0	2.9	2.6	2.7	3.0	2.8	3.6	4.7	4.8	5.2	6.3	6.3	6.3	7.8	9.6	10.4
LUXEMBOURG	3.2	0.7	3.9	4.0	4.4	4.6	4.5	5.2	5.8	6.8	6.3	6.7	8.2	10.1	10.9	10.1	12.1	12.4
NETHERLANDS	0.7	0.4	0.5	0.6	0.6	0.8	0.8	1.1	1.6	2.4	2.5	3.2	3.5	4.1	4.6	5.4	5.7	6.5
PORTUGAL	0.4	0.5	0.5	0.4	0.2			0.1	0.3	0.3	0.3	0.3	1.8	2.1	2.2	2.4	2.8	3.1
SPAIN	0.8	0.2	0.1	0.1	0.1	0.2	0.1	0.2	0.4	0.4	0.3	0.5	0.3	0.8	0.8	0.9	1.2	10.4
SWEDEN	1.9	1.6	1.6	1.5	2.0	2.3	3.0	3.1	4.5	5.1	6.9	7.3	8.8	10.7	12.1	12.7	13.5	15.1
UNITED KINGDOM	2.3	2.7	3.3	3.8	4.1	4.5	4.3	4.3	5.0	5.3	5.5	6.5	6.8	7.6	8.5	8.9	8.5	8.7
EUROPEAN UNION (15)					2.4	2.7	2.6	2.7	3.2	3.8	4.1	4.7	5.3	6.0	6.4	7.0	7.7	9.4
ICELAND									33.5	31.3	36.8	40.5	39.4	39.8	41.2	41.7	41.9	43.5
NORWAY	0.6	0.8	1.3	2.4	1.9	1.9	3.8	6.0	8.5	8.8	11.1	11.0	13.8	17.0	20.5	21.3	27.5	21.9
SWITZERLAND	14.7	14.3	14.3	13.9	12.4	12.7	11.8	12.3	13.0	16.6	17.4	19.0	18.9	19.6	20.4	22.1	24.7	25.2
EFTA					9.9	10.0	9.3	10.3	12.4	15.3	16.6	17.6	18.1	19.5	20.4	22.8	26.2	24.9
WEST. EUROPE	2.6	2.5	2.7	2.9	2.6	2.9	2.8	2.9	3.5	4.1	4.5	5.0	5.6	6.3	6.8	7.5	8.2	9.9

Source: AAA (Association Auxiliaire de l'Automobile)

New PC Registrations in W. Europe
% Share of 4X4

VOLUMES (Total New Registrations)	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007
AUSTRIA	288,618	303,723	320,094	285,157	273,663	279,610	307,645	275,001	295,865	314,182	309,427	293,528	279,493	300,121	311,292	307,915	308,516	298,028
BELGIUM	473,506	462,125	466,195	375,409	387,348	358,868	397,359	396,240	452,129	489,621	515,204	488,683	467,569	458,796	484,757	479,433	525,544	525,194
DENMARK	80,654	83,685	83,679	82,013	139,680	135,773	142,430	152,084	159,773	143,706	112,686	96,173	111,585	96,083	121,490	146,672	152,844	157,374
FINLAND	139,095	92,483	68,547	55,836	67,201	80,033	95,830	104,507	125,751	136,324	134,646	109,487	116,877	147,222	142,439	147,949	145,686	125,695
FRANCE	2,309,130	2,031,274	2,105,700	1,721,222	1,972,919	1,930,504	2,132,091	1,713,030	1,943,553	2,148,423	2,133,884	2,254,732	2,145,071	2,009,246	2,013,709	2,067,789	2,000,549	2,064,543
GERMANY	3,349,788	4,158,674	3,929,558	3,194,204	3,209,224	3,314,003	3,496,320	3,528,179	3,735,987	3,802,176	3,378,343	3,341,718	3,252,898	3,236,938	3,266,825	3,320,147	3,467,961	3,148,163
GREECE	115,480	167,737	197,338	147,789	109,544	124,686	139,821	159,867	180,145	261,711	290,222	280,214	268,489	257,293	289,691	269,728	267,660	279,745
IRELAND	82,584	67,491	68,159	64,161	80,402	86,927	115,199	136,663	145,725	174,242	230,989	164,730	156,125	145,223	154,136	171,732	178,844	186,540
ITALY	2,347,443	2,340,716	2,374,776	1,890,073	1,654,660	1,704,916	1,736,047	2,408,761	2,373,904	2,340,140	2,415,600	2,413,455	2,279,612	2,246,135	2,264,688	2,234,174	2,321,087	2,490,570
LUXEMBOURG	38,422	43,065	37,248	29,674	29,082	28,029	29,980	31,418	35,928	40,476	41,896	42,833	43,403	43,620	48,234	48,517	50,487	52,197
NETHERLANDS	502,732	490,350	492,059	391,869	433,983	446,388	471,990	478,318	543,074	611,536	597,640	530,231	510,702	488,843	483,745	465,184	483,890	505,674
PORTUGAL	210,924	228,554	276,972	242,671	233,312	201,437	218,009	213,633	248,398	272,871	257,834	255,215	226,092	189,792	197,645	203,443	194,683	201,872
SPAIN	988,170	886,983	982,104	743,901	909,682	825,533	911,117	1,014,077	1,192,843	1,406,911	1,381,515	1,425,573	1,331,877	1,383,098	1,517,286	1,528,849	1,499,032	1,614,835
SWEDEN	229,941	188,308	154,173	124,434	156,375	169,756	183,820	225,263	253,430	295,249	290,529	246,581	254,589	261,206	264,246	274,301	282,766	306,799
UNITED KINGDOM	2,008,934	1,592,326	1,593,601	1,778,426	1,910,933	1,945,366	2,025,450	2,170,725	2,247,403	2,197,615	2,221,670	2,458,769	2,563,631	2,579,050	2,567,269	2,439,717	2,344,864	2,404,009
EUROPEAN UNION (15)	13,165,421	13,137,494	13,150,203	11,126,839	11,568,008	11,631,823	12,403,108	13,007,766	13,933,908	14,635,183	14,312,085	14,401,922	14,008,013	13,842,666	14,127,452	14,105,550	14,224,413	14,361,238
ICELAND									13,593	15,377	13,569	7,245	6,943	9,885	11,968	18,062	17,369	15,942
NORWAY	61,901	54,254	59,364	60,822	85,067	90,500	124,994	127,737	117,977	101,278	97,376	91,916	88,721	89,921	115,645	109,907	109,164	129,195
SWITZERLAND	329,899	313,368	289,136	259,443	268,037	272,030	272,895	272,815	296,845	316,876	316,519	316,641	295,065	270,309	269,385	264,413	269,900	285,768
EFTA	391,800	367,622	348,500	320,265	353,104	362,530	397,889	400,552	428,515	433,531	427,464	415,802	390,729	370,115	396,998	392,382	396,433	430,905
WEST. EUROPE	13,557,221	13,505,116	13,498,703	11,447,104	11,921,112	11,994,353	12,800,997	13,408,318	14,362,423	15,068,714	14,739,549	14,817,724	14,398,742	14,212,781	14,524,450	14,497,932	14,620,846	14,792,143